## **Numeris - Shopping - Jewellery Stores Report**

| Attribute  | Benchmark North Vancouver (CSD,BC) |         | West Vancouver (CSD,BC) |         |       |
|--|------------------------------------|---------|-------------------------|---------|-------|
|  | Value                              | Percent | Value                   | Percent | Index |
| Population of age 15 and up  | 50,414                             |         | 37,961                  |         |       |
| Jewellery Stores Shopped in the Past Year at   |                                    | •       |                         |         |       |
| Jewellery store past year: Ben Moss Jewellers  | 1,411                              | 2.80%   | 797                     | 2.10%   | 75    |
| Jewellery store past year: Charm Diamond Centres                                     | 759                                | 1.51%   | 155                     | 0.41%   | 27    |
| Jewellery store past year: High-end jewellery stores (e.g. Birks, Tiffany & Co.)     | 1,206                              | 2.39%   | 1,275                   | 3.36%   | 141   |
| Jewellery store past year: Mappins Jewellers   | 178                                | 0.35%   | 115                     | 0.30%   | 86    |
| Jewellery store past year: Michael Hill Jeweller                                     | 1,057                              | 2.10%   | 675                     | 1.78%   | 85    |
| Jewellery store past year: Peoples   | 1,760                              | 3.49%   | 1,099                   | 2.90%   | 83    |
| Jewellery store past year: Spence Diamonds   | 132                                | 0.26%   | 106                     | 0.28%   | 108   |
| Jewellery store past year: Big box/warehouse stores (e.g. Costco)                    | 2,080                              | 4.13%   | 1,500                   | 3.95%   | 96    |
| Jewellery store past year: Department stores (any)                                   | 4,552                              | 9.03%   | 4,139                   | 10.91%  | 121   |
| Jewellery store past year: Online/internet jewellery stores                          | 899                                | 1.78%   | 616                     | 1.62%   | 91    |
| Jewellery store past year: Other jewellery stores                                    | 6,260                              | 12.42%  | 5,199                   | 13.70%  | 110   |
| Jewellery Stores Shopping Frequency  |                                    |         |                         |         |       |
| Jewellery store: Ben Moss Jewellers: Regularly                                       | 396                                | 0.79%   | 237                     | 0.62%   | 78    |
| Jewellery store: Charm Diamond Centres: Regularly                                    | 429                                | 0.85%   | 111                     | 0.29%   | 34    |
| Jewellery store: High-end jewellery stores (e.g. Birks, Tiffany & Co.): Regularly    | 333                                | 0.66%   | 365                     | 0.96%   | 145   |
| Jewellery store: Mappins Jewellers: Regularly  | 125                                | 0.25%   | 61                      | 0.16%   | 64    |
| Jewellery store: Michael Hill Jeweller: Regularly                                    | 512                                | 1.02%   | 260                     | 0.69%   | 68    |
| Jewellery store: Peoples: Regularly  | 695                                | 1.38%   | 412                     | 1.09%   | 79    |
| Jewellery store: Spence Diamonds: Regularly  | 13                                 | 0.03%   | 12                      | 0.03%   | 100   |
| Jewellery store: Big box/warehouse stores (e.g. Costco): Regularly                   | 1,334                              | 2.65%   | 993                     | 2.62%   | 99    |
| Jewellery store: Department stores (any): Regularly                                  | 2,873                              | 5.70%   | 2,564                   | 6.76%   | 119   |
| Jewellery store: Online/internet jewellery stores: Regularly                         | 505                                | 1.00%   | 343                     | 0.90%   | 90    |
| Jewellery store: Other jewellery stores: Regularly                                   | 3,288                              | 6.52%   | 2,717                   | 7.16%   | 110   |
| Jewellery store: Ben Moss Jewellers: Occasionally                                    | 1,015                              | 2.01%   | 560                     | 1.48%   | 74    |
| Jewellery store: Charm Diamond Centres: Occasionally                                 | 330                                | 0.66%   | 43                      | 0.11%   | 17    |
| Jewellery store: High-end jewellery stores (e.g. Birks, Tiffany & Co.): Occasionally | 873                                | 1.73%   | 911                     | 2.40%   | 139   |
| Jewellery store: Mappins Jewellers: Occasionally                                     | 53                                 | 0.11%   | 54                      | 0.14%   | 127   |
| Jewellery store: Michael Hill Jeweller: Occasionally                                 | 546                                | 1.08%   | 415                     | 1.09%   | 101   |
| Jewellery store: Peoples: Occasionally   | 1,065                              | 2.11%   | 687                     | 1.81%   | 86    |
| Jewellery store: Spence Diamonds: Occasionally                                       | 119                                | 0.24%   | 94                      | 0.25%   | 104   |
| Jewellery store: Big box/warehouse stores (e.g. Costco): Occasionally                | 746                                | 1.48%   | 507                     | 1.34%   | 91    |
| Jewellery store: Department stores (any): Occasionally                               | 1,679                              | 3.33%   | 1,575                   | 4.15%   | 125   |
| Jewellery store: Online/internet jewellery stores: Occasionally                      | 394                                | 0.78%   | 273                     | 0.72%   | 92    |
| Jewellery store: Other jewellery stores: Occasionally                                | 2,972                              | 5.90%   | 2,482                   | 6.54%   | 111   |



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| Index          | Description    |  |  |
|----------------|----------------|--|--|
| >=180          | Extremely High |  |  |
| >=110 and <180 | High           |  |  |
| >=90 and <110  | Similar        |  |  |
| >=50 and <90   | Lower          |  |  |
| <50            | Extremely Low  |  |  |

Data Source: Manifold Data Mining Inc.

This report is based on consumer demographic and behavior data products at the 6-digit postal code level. No confidential information about an individual, household, organization or business has been obtained from Statistics Canada or Numeris.