| Attribute | Benchmark North Vancouver (CSD/CY, BC) |  | West Vancouver (CSD/DM, BC) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Value | Percent | Value | Percent | Index |
| Number of Households | 27,275 |  | 17,566 |  |  |
| Population of Age 15 and Up | 51,426 |  | 39,463 |  |  |
| Spending |  |  |  |  |  |
| Grocery: Total HH spend weekly: No reply | 4,249 | 15.58\% | 3,164 | 18.01\% | 116 |
| Grocery: Total HH spend weekly: Less than \$100 | 6,828 | 25.03\% | 3,523 | 20.06\% | 80 |
| Grocery: Total HH spend weekly: $\$ 100-\$ 149$ | 7,457 | 27.34\% | 3,420 | 19.47\% | 71 |
| Grocery: Total HH spend weekly: \$150-\$199 | 3,987 | 14.62\% | 2,927 | 16.66\% | 114 |
| Grocery: Total HH spend weekly: \$200-\$249 | 2,508 | 9.20\% | 1,806 | 10.28\% | 112 |
| Grocery: Total HH spend weekly: $\$ 250$ or more | 2,246 | 8.23\% | 2,726 | 15.52\% | 189 |
| Personal grocery spend weekly: Nothing | 4,756 | 9.25\% | 4,187 | 10.61\% | 115 |
| Personal grocery spend weekly: \$1-\$49 | 6,006 | 11.68\% | 4,413 | 11.18\% | 96 |
| Personal grocery spend weekly: \$50-\$74 | 7,635 | 14.85\% | 4,707 | 11.93\% | 80 |
| Personal grocery spend weekly: \$75-\$99 | 7,543 | 14.67\% | 5,917 | 15.00\% | 102 |
| Personal grocery spend weekly: \$100-\$149 | 13,089 | 25.45\% | 9,890 | 25.06\% | 98 |
| Personal grocery spend weekly: \$150-\$199 | 6,703 | 13.03\% | 6,075 | 15.40\% | 118 |
| Personal grocery spend weekly: \$200 or more | 5,694 | 11.07\% | 4,273 | 10.83\% | 98 |
| Annual spending on bath and bedding: Nothing | 23,152 | 45.02\% | 19,362 | 49.06\% | 109 |
| Annual spending on bath and bedding: \$1-\$249 | 23,846 | 46.37\% | 16,255 | 41.19\% | 89 |
| Annual spending on bath and bedding: \$250-\$499 | 3,157 | 6.14\% | 2,602 | 6.59\% | 107 |
| Annual spending on bath and bedding: $\$ 500$ or more | 1,270 | 2.47\% | 1,244 | 3.15\% | 128 |
| Annual spending on books (excl. textbooks): Nothing | 18,035 | 35.07\% | 13,399 | 33.95\% | 97 |
| Annual spending on books (excl. textbooks): \$1-\$249 | 28,709 | 55.83\% | 22,194 | 56.24\% | 101 |
| Annual spending on books (excl. textbooks): $\$ 250-\$ 499$ | 3,362 | 6.54\% | 2,752 | 6.97\% | 107 |
| Annual spending on books (excl. textbooks): \$500 or more | 1,320 | 2.57\% | 1,119 | 2.84\% | 111 |
| Annual spending on children's clothing/shoes: Nothing | 33,627 | 65.39\% | 26,779 | 67.86\% | 104 |
| Annual spending on children's clothing/shoes: \$1-\$249 | 12,546 | 24.40\% | 9,304 | 23.58\% | 97 |
| Annual spending on children's clothing/shoes: $\$ 250-\$ 499$ | 3,753 | 7.30\% | 2,335 | 5.92\% | 81 |
| Annual spending on children's clothing/shoes: $\$ 500$ or more | 1,500 | 2.92\% | 1,045 | 2.65\% | 91 |
| Annual spending on cross-border shopping in US: Nothing | 29,780 | 57.91\% | 21,874 | 55.43\% | 96 |
| Annual spending on cross-border shopping in US: $\$ 1-\$ 249$ | 11,136 | 21.66\% | 8,786 | 22.26\% | 103 |
| Annual spending on cross-border shopping in US: \$250-\$499 | 5,364 | 10.43\% | 4,434 | 11.24\% | 108 |
| Annual spending on cross-border shopping in US: $\$ 500$ or more | 5,145 | 10.01\% | 4,369 | 11.07\% | 111 |
| Annual spending on flowers (for self or as gift): Nothing | 21,035 | 40.90\% | 14,723 | 37.31\% | 91 |
| Annual spending on flowers (for self or as gift): \$1-\$249 | 28,763 | 55.93\% | 23,334 | 59.13\% | 106 |
| Annual spending on flowers (for self or as gift): \$250-\$499 | 1,396 | 2.72\% | 1,194 | 3.02\% | 111 |
| Annual spending on flowers (for self or as gift): $\$ 500$ or more | 232 | 0.45\% | 213 | 0.54\% | 120 |
| Annual spending on furniture (excluding patio): Nothing | 36,991 | 71.93\% | 28,815 | 73.02\% | 102 |
| Annual spending on furniture (excluding patio) \$1-\$249 | 5,928 | 11.53\% | 4,021 | 10.19\% | 88 |
| Annual spending on furniture (excluding patio): $\$ 250-\$ 499$ | 2,892 | 5.62\% | 2,197 | 5.57\% | 99 |
| Annual spending on furniture (excluding patio): $\$ 500$ or more | 5,615 | 10.92\% | 4,430 | 11.23\% | 103 |
| Annual spending on garden supplies (e.g. seeds, rake): Nothing | 24,439 | 47.52\% | 15,865 | 40.20\% | 85 |
| Annual spending on garden supplies (e.g. seeds, rake): \$1-\$249 | 22,370 | 43.50\% | 18,661 | 47.29\% | 109 |
| Annual spending on garden supplies (e.g. seeds, rake): \$250-\$499 | 3,837 | 7.46\% | 3,978 | 10.08\% | 135 |


| Attribute | Benchmark <br> North Vancouver (CSD/CY, BC) |  | West Vancouver (CSD/DM, BC) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Value | Percent | Value | Percent | Index |
| Annual spending on garden supplies (e.g. seeds, rake): \$500 or more | 780 | 1.52\% | 960 | 2.43\% | 160 |
| Annual spending on hair salon: Nothing | 13,888 | 27.01\% | 10,500 | 26.61\% | 99 |
| Annual spending on hair salon: \$1-\$249 | 24,384 | 47.42\% | 17,575 | 44.54\% | 94 |
| Annual spending on hair salon: \$250-\$499 | 8,333 | 16.20\% | 6,728 | 17.05\% | 105 |
| Annual spending on hair salon: \$500 or more | 4,821 | 9.38\% | 4,661 | 11.81\% | 126 |
| Annual spending on home decor (e.g. window coverings): Nothing | 37,188 | 72.31\% | 29,718 | 75.31\% | 104 |
| Annual spending on home decor (e.g. window coverings): $\$ 1-\$ 249$ | 9,982 | 19.41\% | 6,366 | 16.13\% | 83 |
| Annual spending on home decor (e.g. window coverings): $\$ 250-\$ 499$ | 2,554 | 4.97\% | 1,839 | 4.66\% | 94 |
| Annual spending on home decor (e.g. window coverings): \$500 or more | 1,702 | 3.31\% | 1,540 | 3.90\% | 118 |
| Annual spending on jewellery (incl. watches): Nothing | 34,315 | 66.73\% | 26,734 | 67.75\% | 102 |
| Annual spending on jewellery (incl. watches): \$1-\$249 | 12,187 | 23.70\% | 8,651 | 21.92\% | 92 |
| Annual spending on jewellery (incl. watches): \$250-\$499 | 2,594 | 5.05\% | 1,975 | 5.00\% | 99 |
| Annual spending on jewellery (incl. watches): \$500 or more | 2,329 | 4.53\% | 2,103 | 5.33\% | 118 |
| Annual spending on legal/lawyer's/notary Services: Nothing | 40,294 | 78.35\% | 30,210 | 76.55\% | 98 |
| Annual spending on legal/lawyer's/notary Services: \$1-\$249 | 4,102 | 7.98\% | 3,062 | 7.76\% | 97 |
| Annual spending on legal/lawyer's/notary Services: \$250-\$499 | 2,457 | 4.78\% | 2,303 | 5.84\% | 122 |
| Annual spending on legal/lawyer's/notary Services: \$500 or more | 4,573 | 8.89\% | 3,888 | 9.85\% | 111 |
| Annual spending on men's clothing: Nothing | 18,633 | 36.23\% | 13,851 | 35.10\% | 97 |
| Annual spending on men's clothing: \$1-\$249 | 20,192 | 39.27\% | 14,972 | 37.94\% | 97 |
| Annual spending on men's clothing: \$250-\$499 | 8,365 | 16.27\% | 6,869 | 17.41\% | 107 |
| Annual spending on men's clothing: \$500 or more | 4,235 | 8.24\% | 3,770 | 9.55\% | 116 |
| Annual spending on men's shoes: Nothing | 27,462 | 53.40\% | 20,793 | 52.69\% | 99 |
| Annual spending on men's shoes: \$1-\$249 | 17,281 | 33.60\% | 13,017 | 32.99\% | 98 |
| Annual spending on men's shoes: \$250-\$499 | 5,228 | 10.17\% | 3,923 | 9.94\% | 98 |
| Annual spending on men's shoes: \$500 or more | 1,456 | 2.83\% | 1,731 | 4.39\% | 155 |
| Annual spending on music CDs/music download: Nothing | 34,804 | 67.68\% | 27,931 | 70.78\% | 105 |
| Annual spending on music CDs/music download: \$1-\$249 | 15,883 | 30.89\% | 10,990 | 27.85\% | 90 |
| Annual spending on music CDs/music download: \$250-\$499 | 601 | 1.17\% | 446 | 1.13\% | 97 |
| Annual spending on music CDs/music download: \$500 or more | 139 | 0.27\% | 97 | 0.25\% | 93 |
| Annual spending on party supplies/costumes: Nothing | 40,444 | 78.65\% | 32,188 | 81.57\% | 104 |
| Annual spending on party supplies/costumes: \$1-\$249 | 10,285 | 20.00\% | 6,769 | 17.15\% | 86 |
| Annual spending on party supplies/costumes: \$250-\$499 | 560 | 1.09\% | 363 | 0.92\% | 84 |
| Annual spending on party supplies/costumes: \$500 or more | 137 | 0.27\% | 143 | 0.36\% | 133 |
| Annual spending on power tools (e.g. drill): Nothing | 41,001 | 79.73\% | 31,235 | 79.15\% | 99 |
| Annual spending on power tools (e.g. drill): \$1-\$249 | 7,448 | 14.48\% | 5,644 | 14.30\% | 99 |
| Annual spending on power tools (e.g. drill): \$250-\$499 | 2,028 | 3.94\% | 1,830 | 4.64\% | 118 |
| Annual spending on power tools (e.g. drill): \$500 or more | 949 | 1.85\% | 754 | 1.91\% | 103 |
| Annual spending on printing of digital photographs at store/online service: Nothing | 36,692 | 71.35\% | 28,444 | 72.08\% | 101 |


| Attribute | Benchmark <br> North Vancouver (CSD/CY, BC) |  | West Vancouver(CSD/DM, BC) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Value | Percent | Value | Percent | Index |
| Annual spending on printing of digital photographs at store/online service: \$1-\$249 | 13,892 | 27.01\% | 10,188 | 25.82\% | 96 |
| Annual spending on printing of digital photographs at store/online service: \$250-\$499 | 730 | 1.42\% | 719 | 1.82\% | 128 |
| Annual spending on printing of digital photographs at store/online service: \$500 or more | 113 | 0.22\% | 111 | 0.28\% | 127 |
| Annual spending on purchase of gift certificates/cards: Nothing | 21,271 | 41.36\% | 16,746 | 42.44\% | 103 |
| Annual spending on purchase of gift certificates/cards: \$1-\$249 | 21,997 | 42.78\% | 16,764 | 42.48\% | 99 |
| Annual spending on purchase of gift certificates/cards: $\$ 250-\$ 499$ | 6,079 | 11.82\% | 4,215 | 10.68\% | 90 |
| Annual spending on purchase of gift certificates/cards: \$500 or more | 2,079 | 4.04\% | 1,737 | 4.40\% | 109 |
| Annual spending on purchase of School supplies: Nothing | 40,118 | 78.01\% | 31,520 | 79.87\% | 102 |
| Annual spending on purchase of School supplies: \$1-\$249 | 9,512 | 18.50\% | 6,547 | 16.59\% | 90 |
| Annual spending on purchase of School supplies: \$250-\$499 | 1,323 | 2.57\% | 919 | 2.33\% | 91 |
| Annual spending on purchase of School supplies: \$500 or more | 473 | 0.92\% | 476 | 1.21\% | 132 |
| Annual spending on small appliances (e.g. toaster): Nothing | 32,558 | 63.31\% | 24,790 | 62.82\% | 99 |
| Annual spending on small appliances (e.g. toaster): \$1-\$249 | 16,894 | 32.85\% | 12,993 | 32.92\% | 100 |
| Annual spending on small appliances (e.g. toaster): \$250-\$499 | 1,519 | 2.96\% | 1,202 | 3.05\% | 103 |
| Annual spending on small appliances (e.g. toaster): $\$ 500$ or more | 454 | 0.88\% | 478 | 1.21\% | 138 |
| Annual spending on sporting goods (any): Nothing | 34,008 | 66.13\% | 25,822 | 65.43\% | 99 |
| Annual spending on sporting goods (any): \$1-\$249 | 11,745 | 22.84\% | 8,886 | 22.52\% | 99 |
| Annual spending on sporting goods (any): \$250-\$499 | 3,551 | 6.91\% | 2,714 | 6.88\% | 100 |
| Annual spending on sporting goods (any): \$500 or more | 2,122 | 4.13\% | 2,041 | 5.17\% | 125 |
| Annual spending on toys/games/novelties: Nothing | 28,411 | 55.25\% | 24,152 | 61.20\% | 111 |
| Annual spending on toys/games/novelties: \$1-\$249 | 18,915 | 36.78\% | 13,039 | 33.04\% | 90 |
| Annual spending on toys/games/novelties: \$250-\$499 | 3,139 | 6.10\% | 1,583 | 4.01\% | 66 |
| Annual spending on toys/games/novelties: \$500 or more | 961 | 1.87\% | 690 | 1.75\% | 94 |
| Annual spending on women's clothing: Nothing | 19,044 | 37.03\% | 14,680 | 37.20\% | 100 |
| Annual spending on women's clothing: \$1-\$249 | 13,961 | 27.15\% | 10,567 | 26.78\% | 99 |
| Annual spending on women's clothing: \$250-\$499 | 10,600 | 20.61\% | 7,800 | 19.77\% | 96 |
| Annual spending on women's clothing: \$500 or more | 7,821 | 15.21\% | 6,415 | 16.26\% | 107 |
| Annual spending on women's shoes: Nothing | 22,788 | 44.31\% | 18,238 | 46.21\% | 104 |
| Annual spending on women's shoes: \$1-\$249 | 18,032 | 35.06\% | 12,297 | 31.16\% | 89 |
| Annual spending on women's shoes: \$250-\$499 | 7,560 | 14.70\% | 5,986 | 15.17\% | 103 |
| Annual spending on women's shoes: \$500 or more | 3,047 | 5.93\% | 2,942 | 7.46\% | 126 |


| Index | Description |
| :---: | :---: |
| $>=180$ | Extremely High |
| $>=110$ and $<180$ | High |
| $>=90$ and $<110$ | Similar |
| $>=50$ and $<90$ | Lower |
| $<50$ | Extremely Low |

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